

We sat down with Tim Partridge, Managing Director, to discuss his current role at Altera, when his passion for private markets started, and why he feels the way Altera works with its clients sets the firm apart from others in the industry.

Q: Tell us more about your experience in the industry.

I have worked in the investment/asset management industry since I got out of school. First working for Fidelity Investments for over 18 years, I was able to get great, hands-on experience across asset classes on the public investment side. In my time at Fidelity, I was a part of the fund operations organization, institutional asset management, and serving the Charitable Gift Fund. While working on the institutional side, I got my first taste of private markets and was hooked. I've focused almost exclusively on private markets investments since that point, with my time just prior to Altera spent overseeing the private portfolio at CGF.

Q: What led you to Altera?

I was seeking a private markets-related opportunity where I would have more ownership in decision making and the ability to have a more active role in shaping strategy, etc. I realized quickly that this type of opportunity primarily existed within a smaller organization. The opportunity to focus on my passion for private markets and contribute to the growth initiatives of an entrepreneurial firm was an exciting combo.

Q: What do you think differentiates Altera from other firms?

The focus on opportunities in the lower middle market differentiates Altera to a degree, but the way in which we work with both investment sponsors and investors is unique. We have the ability to be nimble in transacting on a direct equity investment, while also assembling a set of offerings across asset classes that enables a more programmatic exposure for investors. The human capital of the firm is of a really high caliber as well, leading to each member being motivated to deliver high-level results.

Q: Favorite quote or motto?

"Every accomplishment starts with the decision to try." - JFK



Tim Partridge
Managing Director

Q: What is your role at Altera?

I am a Managing Director on the Investment Team and lead the Investment Committee. Primarily, I am responsible for sourcing, underwriting, and executing investment transactions across private credit and private equity/venture capital along with establishing the process framework for our underwriting approach.

Q: Recount a notable achievement, experience, or your favorite initiative so far at Altera.

We recently realigned our Investment Team and now have a team of six really talented and committed professionals sitting together. Each one of us brings a different background to the team and have somewhat different areas of focus. The collection of experiences and ideas makes for very robust discussions on opportunities across asset classes.

Q: Describe Altera in 3 words.

Innovative. Thoughtful. Driven.

Q: What do you enjoy doing outside of work?

Spending time with my family, doing things outdoors, traveling, and trying new/different foods.

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